



David Salamek
Managing Director
and CEO
SEAL Systems, Inc.

Achieve Operational Efficiency, Sustainability, and Cost Savings

Infuse Automated Corporate Output Management into Your Business Processes

In some circles, sustainability is only a buzzword that inspires futile “green washing” from the marketing department. However, more companies are becoming aware of the powerful benefits of sustainability and its cost-saving effects on business operations. SAP is helping to lead the charge here, showing the valuable connections between sustainable solutions and ROI where they count most: in the business model.

While evaluating external business and marketing expenses is a good first step, companies can identify additional cost-saving opportunities by looking inward at daily, operational activities. For many industries, this includes plant operations, production facilities management, procurement, and a host of other business units.

But people too often overlook a cost-saving opportunity in the required reporting around these processes, which typically involves paper-based output. These paper-heavy processes — even those that use digital representations of key documents — can act as a valuable starting point for enabling sustainability and savings.

Costly Effects of Paper-Based Processes

Consider the time and cost involved in producing a standard packet of orders for a production facility or maintenance department. For example, a planner may produce several work orders in a day and then have to transfer these orders to the shop or plant. Any errors in manually collecting and distributing these packets can have catastrophic and costly results. To identify any source problems in their planning and execution phases, companies

must effectively manage the resources involved in producing these work packets and meet deadline restrictions on those resources’ availability.

Designing the Paperless Enterprise

Several modules — including plant maintenance (PM), production planning (PP), and materials management (MM) — provide the facility to attach documents, such as work procedures and routing information. When these attachments are required, sometimes by federal regulation, generally one option is available: Print the order and then resolve and print each attachment individually. It can be a tedious, error-prone process.

To help, SEAL Systems has developed out-of-the-box solutions that automatically identify and collect attachments, eliminating unnecessary steps and inaccurate information. Numerous features — such as stamps and watermarks for document control, direct-to-web or desktop publishing, sequenced and page-numbered output, and administrative monitoring of the system — provide a comprehensive, automated solution (see **Figure 1**).

By adding these automated collection and distribution tools to their document-based processes, companies can create reliable, sustainable solutions that eliminate common document management mistakes while reducing costs. With additional plug-in software for SAP systems, many of the manual or partially automated procedures used in common business practices can quickly be brought online in a fully automated system.

In addition, paperless systems make it easier to disperse critical business information to key decision makers — they’re much more efficient than the typical process of emailing reports.

Learn More

SEAL Systems’ solutions can close operational loops, plug reporting gaps, and add valuable enhancements to components in your ERP and product lifecycle management systems. To learn more about enhancing operational efficiency, visit www.sealsystems.com or contact david.salamek@sealsystems.com. ■

FIGURE 1 ▼ SAP orders and attachments are delivered directly to the web via SEAL Systems’ solutions

